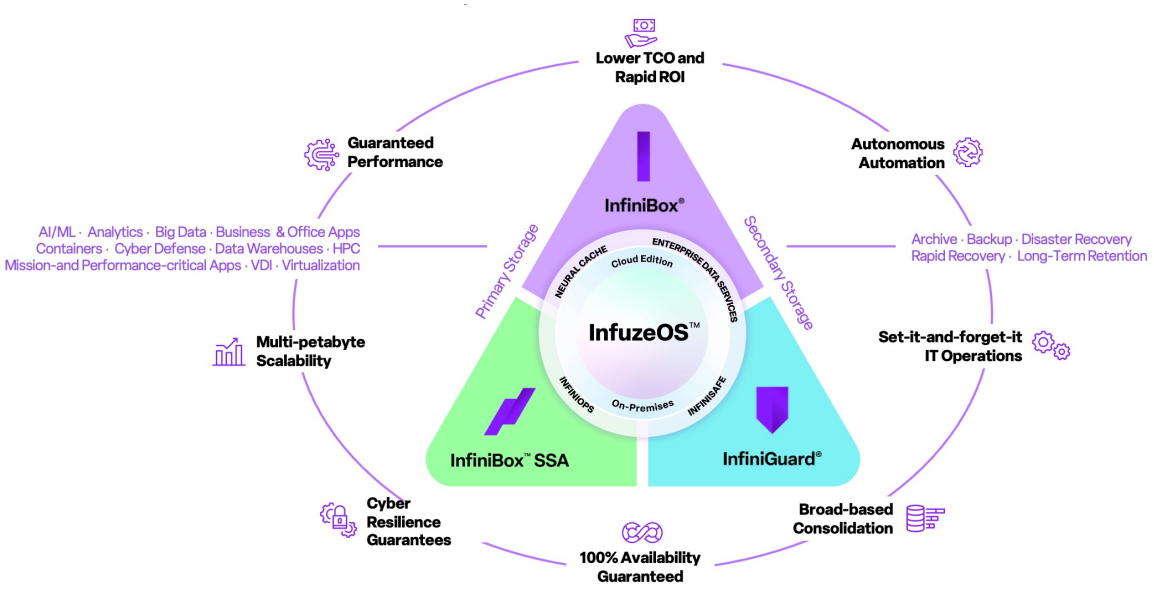
INFINIDAT

Why Infinidat is the Standard in Enterprise Storage

The Complete Package: Better and Faster Storage with the Most Compelling Economics



All-Inclusive Cost Model

World-class customer service

- ☑ 24x7 in-house global hotline and support portal
- ☑ Secure, proactive online system monitoring, reporting, and alerting
- ☑ Automatic issue detection, case creation, and full auditable remote resolution
- ☑ Online, self service case initiation and tracking
- ☑ Expedited access to specialized support engineers
- ☑ Secure remote guidance with a support engineer for software upgrades and hardware service
- ☑ On-site service for critical issues
- ☑ Support team cross-trained for IT infrastructure and virtualization integration
- ☑ Designated technical advisor - single point of contact
- ☑ Periodic system status review with your technical advisor

Software-defined storage architecture with modern data services

Cross-Portfolio Cyber Resilience

SLA-based Guarantees

Guaranteed real-world performance

100% Availability Guaranteed

Guaranteed immutability with near-instantaneous recovery

Business Value[1]

- **162%** 5-year ROI
- **11 months** to payback
- **48%** less storage operations costs
- **54%** quicker storage upgrades
- **55%** more efficient storage performance monitoring team productivity
- **70%** help desk time saved
- **49%** improved backup time
- **19%** faster time to market

What Customers Say[2]

"If you aren't running Infinidat in your data center, you are wasting money on storage."
Security Industry

"70% cost reduction and 80% less space."
Fortune 500 Financial

"Basically, anyone who's considering using the public cloud, with Infinidat you get far better performance at a cheaper price."
Insurer

"We discovered that in addition to lowering storage costs, InfiniBox saves power and floor space at a ratio of 1:12 compared to our previous system, which provides an outstanding TCO."
Financial

"Processing more data enables us to generate more revenue. Infinidat enabled a 5x boost in performance."
Financial

"70% improvement in restore times leveraging deduplicated restores."
Healthcare Company

"Replication time went from 55-90 minutes to only six minutes."
Healthcare Company

"Improved performance 10x, reduced rack space 4:1, over 3x reduction in latency."
Technology Company

"The complexity of handling all the hardware is gone."
Education

"Our application response times have increased 200-300 percent."
Financial

Quick Facts

- Four-time Gartner Peer Insights Customer's Choice
- Five-time Gartner Magic Quadrant Leader
- 98% of customers would recommend Infinidat[2]
- Fortune 500 are customers
- Comprehensive, SLA-based guarantees
- Best-in-class enterprise solutions

Recent Awards

Gartner
Leader: Primary Storage

SDC AWARDS
Winner: Data Security/Compliance Innovator of the Year

CRN
Winner: Tech Innovator Data Protection Software

Flash Memory Summit
Most Innovative Hyperscaler Implementation

TechTarget STORAGE PRODUCTS OF THE YEAR 2022 GOLD
InfiniBox SSA II

GIGAOM
Leader: Primary Storage

Storage Newsletter .com
Best Storage Products of 2022

GIGAOM
Leader: Ransomware Protection

STORAGE MAGAZINE
Top 10 Flash Storage Solution Provider

TechTarget STORAGE PRODUCTS OF THE YEAR 2022 GOLD
InfiniGuard

[1] IDC White Paper: The Business Value of Infinidat Storage (2023)
[2] 2023 Gartner® Peer Insights™ Customers' Choice 2023

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